## Fun Time Cruise Line Quarter Revenue Forecast

Calculate the estimated revenue for the Fun Time Cruise Line.

<table>
<thead>
<tr>
<th></th>
<th>Q1 Jan-Mar</th>
<th>Q2 April-June</th>
<th>Q3 July-Sept</th>
<th>Q4 Oct-Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Average total cabins per cruise</td>
<td>875</td>
<td>950</td>
<td>1025</td>
<td>800</td>
</tr>
<tr>
<td>2 Cabins not available</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
</tr>
<tr>
<td>3 Total cabins available per cruise (line 1 x line 2)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4 Occupancy rate</td>
<td>82%</td>
<td>89%</td>
<td>98%</td>
<td>78%</td>
</tr>
<tr>
<td>5 Rooms sold (line 3 x line 4)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6 Average rate (AR)</td>
<td>$763.00</td>
<td>$978.00</td>
<td>$1,146.00</td>
<td>$839.00</td>
</tr>
<tr>
<td>7 Estimated revenue per cruise (line 5 x line 6)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8 Estimated number of cruises</td>
<td>18</td>
<td>27</td>
<td>32</td>
<td>16</td>
</tr>
<tr>
<td>9 Estimated revenue per quarter (line 7 x line 8)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10 Total</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>